

Elwha River Restoration Market Research Questionnaire No. 1

Please read the document entitled “Market Research Questionnaire No. 1 Instructions” before completing the questionnaire. Please fill in all requested information. To create an editable text file of this PDF document, select “File” and “Save As Text” in Adobe Acrobat Reader 7 (reader) or select “File” “Save As....” and select an editable format using Adobe Acrobat 7 (writer).

Information on Respondent:

Company Name:	
Contact Name:	
Physical Address:	
Email Address:	
Phone:	
Fax:	
DUNS #:	
Gross Annual Receipts (Average of Previous Three 1-Year Accounting Periods):	
Aggregate Construction Bonding Capacity:	
Number of Years in Business:	
Is your firm Veteran- Owned? Service-Disabled Veteran Owned?	
Is Your Firm Woman- Owned?	
Is Your Firm HUBZone Certified?	
Is Your Firm a Small Disadvantaged Business (SDB) Pursuant to FAR 19.304?	

Topic One: Potential Types of Construction Contracts Being Considered

	Scenario 1 – Single Requirements-Type Construction Contract for All Phases of Work	Scenario 2 – Separately Competed Construction Contracts for Various Phases of Work
<i>Type of Contract</i>	Requirements (FAR 16.503) with Firm Fixed-Price Tasks/Orders for Each Construction Project	Firm Fixed Price Construction Contracts (FAR Part 36)
<i>Acquisition Procedures</i>	FAR Part 15 (Negotiated Best Value Procurement)	FAR Part 15 (Negotiated Best Value Procurements)
<i>Contracts Proposed to be Awarded</i>	One	Two or More
<i>Magnitude</i>	\$100 Million +	See “Instructions” document for ranges of magnitude for each Phase.
<i>Potential Contractor Selection Criteria</i>	Quality of Work Plan Including Schedule Realism & Completion for Initial Task to Be Awarded Concurrently with Requirements Contract (the PAWTP); Past Performance as a Prime Contractor; Qualifications and Experience of Key Personnel; Construction Management Processes; Risk; and Price (for PAWTP Task).	Would be tailored to each contract but would include at a minimum: Quality of Proposed Work Plan; Schedule; Qualifications and Experience of Key Personnel; Risk; Past Performance; and, Price.
<i>Contract Duration</i>	4 to 8 years	Varies

Topic 1 - Question 1: Would your firm be interested in submitting an offer under **Scenario 1** (a single requirements-type contract for all construction work to be awarded by Reclamation associated with the Elwha River Restoration)? If yes, please provide a description of your firm’s capability to successfully manage more than one large construction work site simultaneously, and provide an example of a recently completed project that involved more than one work site with work of similar magnitude and complexity to those construction projects planned for Phase I, II, and III of the Elwha work. Your response should demonstrate that your firm can successfully manage more than one type of heavy construction concurrently. For example, Scenario 1 could require the prime contractor to simultaneously manage the building of two water treatment plants, while making improvements to a road and a levee and constructing a river water diversion (includes construction of cofferdams). Although it’s unlikely that all elements of each Phase would begin and end at the same time, there will be some overlap in the performance schedules. Your response should contain enough information to convincingly demonstrate that your firm has the technical expertise and construction management experience/resources to manage long-term multi-million dollar projects involving more than one work site.

Topic 1 - Question 2: Would your firm **only** be interested in submitting offers under **Scenario 2** (separately competed contracts for Phase I, Phase II and Phase III)? If yes, please provide a description of your firm’s capability to successfully complete a construction contract of similar magnitude and complexity to those construction projects listed in Phase I, II, and III of the Elwha work that **your firm** would be interested in submitting an offer on. For example, if your firm is only interested in participating in the dam removal (Phase III), please provide a description of your capabilities and an example of a recently completed demolition project of similar magnitude and complexity to the proposed dam removals. Or, if your firm is only interested in submitting an offer for the construction of the municipal water treatment plant (PAWTP) please provide a

description of your capabilities and an example of a recently completed water treatment plant project of similar magnitude and complexity to the proposed PAWTP.

Topic 1 - Question 3: If your firm was awarded a single requirements contract under Scenario 1, any Tasks awarded after the PAWTP (for which it's presumed there will be adequate price competition) would be considered sole-source negotiations, and therefore, the Contractor would likely have to submit detailed price/cost proposals and Certificates of Current Cost and Pricing Data (see FAR 15.406-2) to support its pricing for the various follow-on Tasks that exceed \$550,000. Would this be objectionable to your firm? If so, why?

Topic 1 - Question 4: All Phases of the construction work (whether performed under Scenario 1 or 2) will require the prime contractor to maintain a cost-loaded Critical Path Method (CPM) schedule using software compatible with Primavera/Suretrak. Please provide information demonstrating that your firm has the technical expertise to successfully create/maintain/update a detailed cost-loaded CPM schedule for construction projects of similar size and complexity to the work envisioned under the Elwha River Restoration using Primavera or Suretrak (CPM schedules prepared with Microsoft's 'Project' software would not meet this requirement).

Topic Two: Small Business Participation Considerations

	NAICS CODE	SIZE STANDARD (12/6/05)
Phase I – PAWTP Construction	237110 – Water and Sewer Line and Related Structures Construction	\$31 million
Phase II – EWTP Construction	237110 – Water and Sewer Line and Related Structures Construction	\$31 million
Phase II – ESWI Construction	237990 – Other Heavy and Civil Engineering Construction	\$31 million
Phase II – Crown Z Road Improvements	237310 – Highway, Street, and Bridge Construction	\$31 million
Phase II – Levee Repair	237990 – Other Heavy and Civil Engineering Construction	\$31 million
Phase III – Dam Removals	238910 – Site Preparation Contractors	\$13 million

Questions for Small Businesses (for firms who meet the size standards in the table above):

Topic 2 - Question SB-1: Under Scenario 1 (single requirements contract), could your firm complete the work under an existing agreement under the Small Business Administration’s Mentor-Protégé program or under a Teaming Arrangement with another Small Business? If yes, please provide the information requested under ‘Question 1’ for ‘Topic One’ (Potential Types of Construction Contracts Being Considered).

Topic 2 - Question SB-2: If you are interested in subcontracting opportunities any portion of Phase I, II, or III of the Elwha work, please provide a description of your firm’s abilities to provide subcontracted or specialty construction services. Examples of potential subcontracted work would include: water treatment system installation; electrical; plumbing; site preparation; excavation; painting; roofing; concrete demolition (saw-cutting); debris removal/hauling; landscaping; mechanical system installation (heating/cooling); etc.

Questions for Large Businesses (for firms who exceed the size standards in the table above):

Topic 2 - Question LB-1: Under Scenario 1 (single requirements contract) or Scenario 2 (two or more contracts), what portions/elements of the work would you most likely subcontract out? What would be a **rough percentage estimate** of the total value of Phase I, Phase II and Phase III that you would consider contracting out? Of those percentages, what does your firm feel would be a reasonable small business subcontracting goal (expressed as a percentage) for each Phase?

Submission of Completed Questionnaires:

Please mail a paper copy of your completed questionnaire to:

Contracting Officer
Attn: PN-3715 (Elwha Market Research)
U.S. Bureau of Reclamation
Pacific Northwest Regional Office
1150 N. Curtis Road, Suite 100
Boise ID 83706-1234

Or you may submit your completed questionnaire in **Adobe Acrobat PDF** format to the following email address: Elwha_Market_Research@pn.usbr.gov. *The e-mail address contains two underscore characters (_). It does not contain any spaces.*

Notes:

1. Attachments received at the email address listed above that **are not in Adobe Acrobat PDF** format **will be deleted** without being opened and won't be considered.
2. All responses must be accompanied by a completed Market Research Questionnaire. Any responses not accompanied by a completed Market Research Questionnaire will not be considered. The intent of Elwha Market Research Questionnaire No. 1 is to seek input on certain potential contracting arrangements for the Elwha River Restoration. It is **not a call for unsolicited information or product literature** on: construction or building materials; construction management services; construction equipment; or, water treatment processes.
3. You may submit your completed questionnaire via e-mail in PDF form and provide supporting documentation via regular mail to the address above.